



# **MCA-eBiz**

Business Suite  
Web-based ERP Solution

“Sharpening your  
Business Efficiency”



## What is MCA-eBiz ?

### State-of-the-art localized ERP

**MCA-eBiz** is a technologically advanced ERP system, specially built for internet-enabled environment with provision for integration and collaboration with supply chain partners and customer portals. It has capabilities to carry out business and financial analysis based on real-time transactions. It further generates critical information on enterprise resources and provides business intelligence, which helps the management to take critical decisions required for planning and controlling the business.

**MCA-eBiz** is brought to you by MicroCenter, Kingdom of Bahrain, a leader in providing business software solutions since 1983.

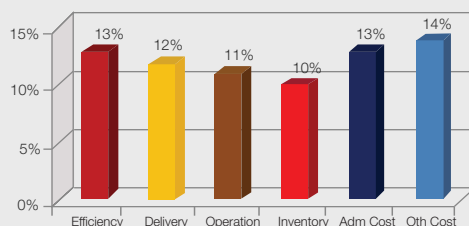
- If your organization is expanded over multiple locations
  - If you are looking for higher Return On Investment (ROI)
  - If you want to have Global access of your data .....
- then the answer is **MCA-eBiz**

**MCA-eBiz** is a cost effective, easy-to-implement solution that delivers internet-ready Financial & Management capabilities to any organization.

## Why MCA-eBiz ?

### Major Benefit - 20% Reduction in Operational Costs

**MCA-eBiz** is an advanced web-based version of its existing ERP system called MCA Enterprise, which is currently been used by over 100 mid-sized companies in the Middle East. Over the years, most of these companies have achieved significant cost savings (around 15%-20%) through increased productivity, better control of material acquisition, improved customer deliveries and reduced inventory lead time. These are all direct and measurable improvements that are often sufficient to justify most companies' capital expenditure guidelines. In addition to the above, there are many indirect benefits that these companies have achieved over these years.



Customer Experienced  
Average Cost Benefits

# MCA-eBiz

## *More Productive, More Efficient and More Analytical*

### Why More Productive?

MCA-eBiz, being a third generation ERP, helps you to increase your productivity by linking customers and suppliers to your enterprise.

MCA-eBiz automates and integrates business processes from one end to the other irrespective of locations. This reduces business process cycle, which leads to enhanced productivity.

MCA-eBiz, has provisions to connect any of your internet enabled devices to access data in real time, enabling stakeholders to take timely and effective actions.

MCA-eBiz also has provisions for providing instant alerts on critical information to the decision makers/ stakeholders using its SMS/E-mail integration function.

### Why More Efficient?

MCA-eBiz is a comprehensive and integrated business suite that covers most of the enterprise operational needs in terms of controlling all major functions and resources specially finance, material and human capital.

MCA-eBiz provides complete information to the management on key activities across all functions which could be analyzed and acted to increase multifold efficiency in the organization.

MCA-eBiz has a comprehensive reporting mechanism that provides complete and timely information to all levels of the management. This helps them to develop new and more efficient operational activities. It may be to seize new market opportunities, take quick decisions on new pricing strategies to meet competition or plan new marketing campaign.

MCA-eBiz is a multi-location, multi-lingual and multi-currency business solution which could be adapted to suit the specific operational requirements of each organization. It also guarantees a minimum efficiency increase in the operations irrespective of the fact, whether the system is implemented in a small, medium or a large company.

MCA-eBiz also has some unique and specialized functions like a LITE CRM solution for the Sales Task Force (using smart devices) which is an efficient tool for managing the sales promotions, managing sales leads, that could be easily converted into sales orders and subsequent payment follow-ups.

### Why More Analytical?

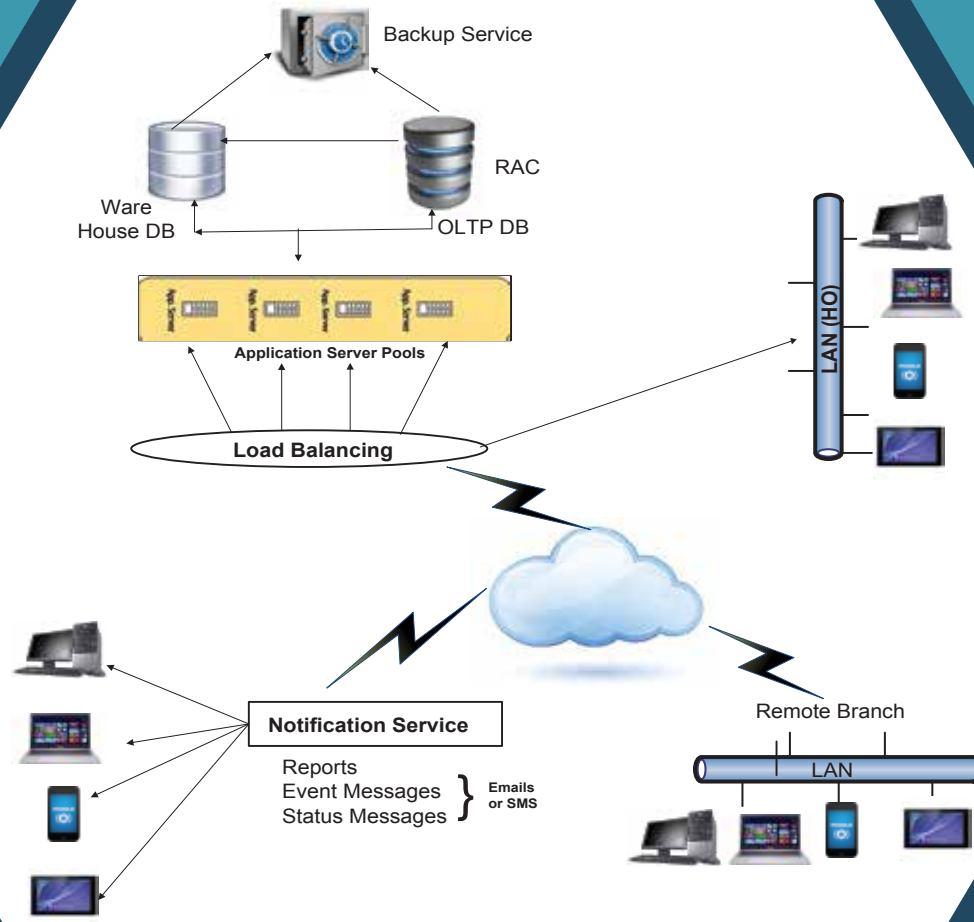
MCA-eBiz comes with a number of inbuilt Business Intelligence (BI) tools that provide a comprehensive real time analysis for the top management. The tools are specially developed for the key functions which are essential to take critical business decisions related to the current and future business strategies.

The BI tools provided within MCA-eBiz uses both current and historical data to create critical analysis which is produced and presented to the management in simple visual forms in dashboards containing speed dials, pie charts or histograms.

The BI tools provided with the MCA-eBiz helps in extracting key information from the enormous financial data, analyze and present it in real time. It helps in avoiding business risk and take quality strategic decisions.



# MCA-eBiz Architecture



## MCA-eBiz Feature Highlights

- ◆ Based on state of the art Oracle Technology and Oracle database
- ◆ Provides comprehensive data protection through the use of fully secured web based technology
- ◆ Offers protected access to all users using any internet-enabled device from any where
- ◆ Comprehensive multi-layered and secured access control based on roles and privileges
- ◆ Based on open technology and can be integrated with any collaborative external tool
- ◆ On demand comprehensive reporting structure (over 300 reports) where various reports/information could be accessed using specific privileges
- ◆ Provides critical business intelligence on corporate performance and other key indicators through real time visuals & dashboards
- ◆ Bi-lingual capability with Arabic and English interfaces
- ◆ Supports multi-company, multi-divisions, multi-locations and multi-currency transactions and analysis
- ◆ Has many productivity tools like SMS / Email Alerts / To Do List / Reminders / My Pocket

# MCA-eBiz Application Framework & Functions

## Accounts Receivable

- Customer Maintenance
- Payment Allocation
- Ageing Analysis
- Statement of Accounts

## Accounts Payable

- Vendor Maintenance
- Payment Allocation
- Ageing Analysis
- Statement of Accounts

## General Ledger

- Chart of Accounts
- Budgets
- Cost Centres
- Journal Voucher
- Auto JVs from other Modules
- Financial Reports / Analysis
- Batch Processing

## Fixed Assets

- Maintenance of Assets
- Asset Transfer
- Asset Depreciation
- Asset Disposal
- Asset Tracking
- Integration with Finance

## Inventory

- Definition of Item Groups, Brands, Warehouse Locations
- Internal Request for Store Issues / Receipts / Transfers
- Goods Receipts based on POs
- Store Check-in & Quality Check at Receiving point
- Store Check-out & Security Check
- Stock Valuation & Product Ageing

## Sales & Lite CRM

- Sales Leads
- Sales Leads to Sales Orders
- Delivery Notes
- Invoices
- Sales Analysis & Dashboards

## Procurement

- Purchase Requisition (PR)
- Request for Quotation (RFQ)
- Price Comparison
- Generating & Approval of PO
- Material Receipt (MR)
- Purchase Costing

## Project Costing

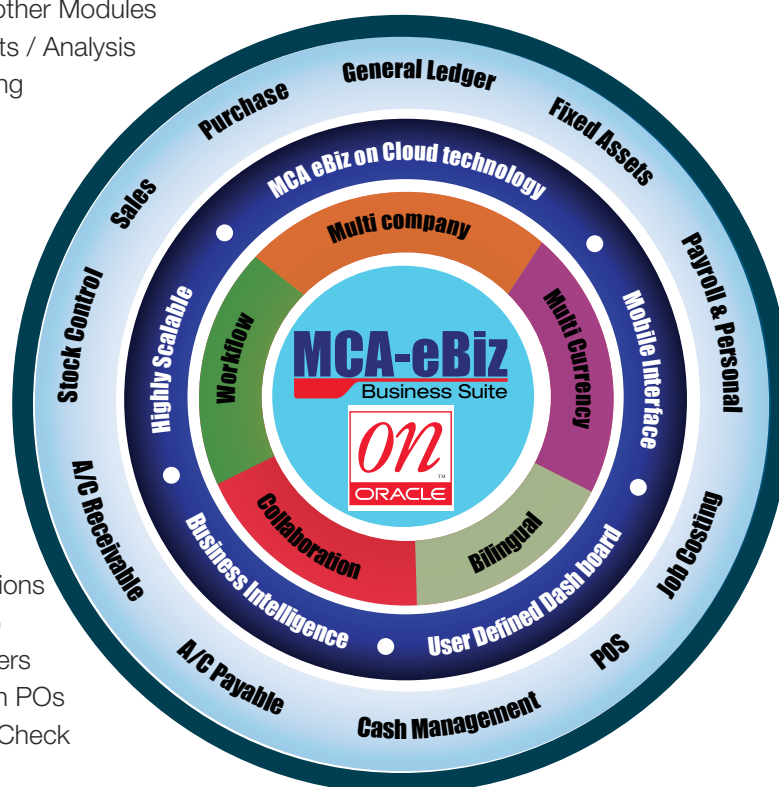
- Work Order (WO)
- Definition of Jobs under WO
- Material / Labour / Overhead Allocation
- Integrated with Procurement, Inventory, Finance and Payroll Modules

## Cash Management

- Payments & Cheque Printing
- Receipts
- Deposits
- Petty Cash
- Bank Reconciliation
- Cash Flow Analysis

## Payroll & HR

- Employee Maintenance
- Basic HR functions
- Payroll Computation
- Settlements
- Integrated with Finance & Project Costing Modules





# Business Intelligence Tools - Dashboards

An ERP dashboard is an easy-to-understand, visually intuitive graphical representation of key business performance metrics, easily accessed by users from a single screen. Color coded bar charts, graphs and other visual depictions of data give users a fast look at key metrics important to their functional area by making mission-critical metrics available to the entire enterprise in real-time. Companies have a better chance to take actions about decisions for a more competitive business process.

MCA-eBiz Business Intelligence (BI) dashboards are designed to make decision support easy and up-to-date. MCA-eBiz Business Intelligence solution includes a dashboard environment featuring reports, graphs, tables and alerts. For example, management can view information such as up-to-date Financial Status, Key Performance Indicators, Sales and Margin Analysis by Product line / Brand / Period, Inventory and Procurement Analysis etc. Business unit managers can review the performance and financial data specific to their given business unit.

## Financial Analysis and Performance

- ◆ Provide critical financial real-time analysis regarding profit margin and costs
- ◆ Full traceability and dropdown list for transactions
- ◆ Comparisons of financial indicators across organization
- ◆ Comparison with historical data



## Sales Analysis

**MCA-eBiz** helps you to carry out real time sales analysis which includes

- ◆ Analysis and comparison of sales, based on various parameters
- ◆ Product wise profitability and margin analysis etc.

**Sales Dashboard** provides extensive analysis of sales based on user roles



## CRM (Lite) for Sales force

### “Smart Salesman” is a productive tool for Order Taking

The Smart Salesman Mobile Sales App helps improving sales performance by speeding up the ordering process.

#### The Highlights of this Mobile App are:

- Quickly create and send orders whilst on the road, even when offline
- Access customer data from anywhere
- Track and manage all orders and quotes electronically
- Reduce costs by eliminating paper catalogues and paper sales orders
- Showcase products using a beautiful electronic catalogue
- Manage all customer information in one shared database
- Convert existing printed brochures into electronic brochures
- Create quotes and orders whilst onsite with customers



#### MCA-eBiz CRM (Lite) helps

- To carry out demand analysis based on orders
- To supply based on the specific demand
- Track and improve the services offered to the customers
- Online updation of sales orders
- Tracking the availability of stock and initiating the re-order process
- Broadcast the sales promotion to the customers

## Procurement

- Purchase Requisition (PR)
- Request for Quotation (RFQ) based on PR
- RFQ could be generated to different Suppliers by selecting multiple pending PRs
- Update RFQ with the prices from different Suppliers
- Price comparison and automatic selection of the lowest price quoted by the Supplier
- Generating Purchase Orders (POs) based on the selected suppliers and their items with prices
- Provision for entering direct Purchase Orders
- Material Receipt (MR) could be based on a Purchase Order or Direct Purchase
- Invoice Approval based on MR
- Purchase Costing
- Provision to allocate materials to Jobs, Expenses and Inventory directly while posting the costing sheet instead of taking the items into stock and then allocating to job or expenses

# Inventory

- Maintenance of Inventory Groups, Brands, Vendors and Warehouse Locations
- Internal Issue / Receipt Request to Store
- Transfer Request to Store
- Approval of Purchase Receipts
- Approval of all Deliveries
- Prepare Store Check in / out
- Security check at Dispatch
- Dashboards and Analysis based on given criteria and user hierarchy
- Inventory Ageing Analysis
- Maintenance of Expiry items
- Packing and Repacking of items
- Costing based on LOT / Average
- Inventory valuation for any given period
- Stock checking and Variance

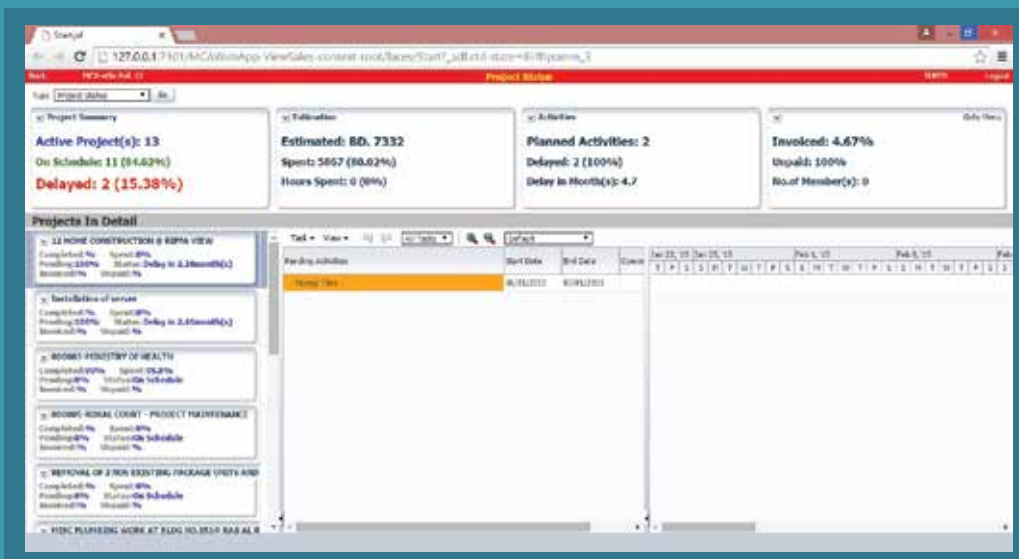
## Fixed Assets

- Maintenance of Fixed Assets
- Asset Transfer
- Asset Depreciation
- Asset Disposal
- Assets Tracking
- Integration with Financial module

## Project Costing Functions

- Project Quote
- Work Order (WO)
- Definition of Jobs under WO
- Material / Labour / Overhead allocation to Job
- Integrated with Purchase, Inventory, Finance and Payroll modules
- Detailed Project Cost Analysis
- Project Status at a glance using Project Costing Dashboard

## Project Costing Dashboard





## Payroll and HR

- ◆ Employees Personal data
- ◆ Basic HR functions
- ◆ Employment History / Pay details (actual, GOSI, leave details)
- ◆ Employees Attendance
- ◆ Document Expiry
- ◆ List of employees status wise
- ◆ List of employees Nationality / Gender
- ◆ Loan balance report by employees
- ◆ Staff Entitlement / Provision report
- ◆ List of employees with particular allowances / deductions
- ◆ GOSI report
- ◆ Overtime check list / Overtime summary / Salary increment
- ◆ Pay slip / Pay register
- ◆ Coinage Analysis Report / Bank Statement
- ◆ Generating Payroll Data file in the bank specified format
- ◆ Integrated with Project Costing and General Ledger
- ◆ Interfacing option available with Time & Attendance Machine
- ◆ Interfacing with CPR Reader and Passport Scanner



## MCA TIME PLUS Time & Attendance Solution

MicroCenter Time & Attendance Software **"TIME PLUS"**, helps the organization to get the man hours spend by an employee on the Job. The registered man hours details in an attendance device will be simultaneously stored in the **"TIME PLUS"** Software.

**"TIME PLUS"** software can be integrated with the Payroll & HR module. The available man hour details related to each employee in the **"TIME PLUS"** can be transferred to the Payroll and HR module for the calculation of the salary of the employee.



### Features of Software:

- ◆ Employee categorization registered division wise, department wise and location wise
- ◆ Manage employee man hours spend on job with multiple IN and OUT and first IN or first OUT option
- ◆ Multiple Shift Patterns can be assigned to the employee schedule
- ◆ Employee OT hours are shown separately than the normal working hours
- ◆ Employee punch IN or OUT from any terminal
- ◆ Sending mails to the department head for the late comers
- ◆ Intranet, Internet retrieval of punches and Accrual hours
- ◆ Multiple number of terminals can be connected

## MCA POS

**MCA POS** is an ideal and affordable solution for Retail Outlets. It is built on the latest, most reliable technology for rock-solid operation, easy maintenance and Comprehensive Reporting.

**MCA POS** is a multi-user & multi-currency supporting system and can be scaled to handle virtually unlimited number of terminals. Designed to work well on an inexpensive computer, it can be used as a replacement for your cash register. It is extremely easy to use for both staff and managers. All management functions can be performed from any terminal, at any time.

**MCA POS** is tightly integrated with MCA-eBiz enabling the users for producing up-to-date Inventory & Sales Management Report.

### Highlights

#### ◆ Multi-Location / Level

Cash / Credit sales / Discounts / Promotions / Sales return

#### ◆ User Level Security

Operator / Supervisor / System Administration

#### ◆ Shift Management

Multiple Shifts / Operator Float

#### ◆ Barcode Support

International / Indigenous

Multiple selling units with different rates for same item

Multiple barcode for same unit (e.g. color differentiation)

#### ◆ Other Features

Machine + Time Stamp for each sales transaction

Multiple payment Mode – Cash / Cheque / Credit Card /

Discount vouchers



## Support Center

ERP support for organizations implementing a new ERP system is always a major consideration. Even with a mature, installed ERP, support is still critical throughout its lifecycle. The Software Vendor will provide bug fixes, periodic releases and enhancements as part of software support agreement.

In view of offering instant customer support, MicroCenter has established a network Support Center, which would be manned by our experienced support staff providing faster response to customer support needs. We have developed software also that would help us in tracking the status of each support calls there by reducing the Mean Time Between Failures.

Support Center



## Our key differentiators are:

### Time Tested Product

Our Software Products have been evolved over a period of 20 years and currently used by more than 100 customers. Hence the product is stable and has a proven track record.

### Stable Software Development Environment

MicroCenter has been able to retain its key software professionals which helps the customers in getting uninterrupted software maintenance / enhancement support.

### Technical Strength

MicroCenter always uses the latest software technology in software development. In addition, MicroCenter is an Oracle Gold Partner that enables us to have the access to the latest Oracle Technology and development tools. This ensures continuous upgradation of software and its interfaces.

## About MicroCenter

Founded in 1983, MicroCenter is a pioneer in information technology; was established with the aim to provide customized IT solutions to the SMEs of Bahrain. Later on, MicroCenter developed its own specialized enterprise wide business solution (ERP) based on Oracle technology. This solution has been successfully implemented and deployed in over 100 customers that include large retail chains, contracting companies and other businesses both inside and outside the Kingdom of Bahrain.

**In 1990s** MicroCenter collaborated with Esri Inc, USA, the world leader in Geographical Information Systems (GIS) and started GIS division. Over these years we have provided GIS solutions to almost all the major government organizations in the Kingdom of Bahrain.

**In 2000s** MicroCenter diversified into other business areas like Utility network surveys and Smart card solutions which has contributed to the rapid growth of the organization.

## MicroCenter

### Head Office:

P.O.Box 1539, Manama, Kingdom of Bahrain  
Tel: +973 17 262535, Fax: +973 17 232440

### Branch Office:

P.O.Box 4215, Al-Khobar,  
Kingdom of Saudi Arabia

E-mail: [sales@microcentergulf.com](mailto:sales@microcentergulf.com)  
Web: [www.microcentergulf.com](http://www.microcentergulf.com)



مجموعة مايكرو سنتر  
MICROCENTER GROUP

MICROCENTER مايكرو سنتر

MICROPROMO مايكرو برومو

MTC | MICRO TRAINING CENTER  
مركز مايكرو للتدريب

MICROCENTER ENGINEERING مايكرو سنتر للهندسة

QST Est. مؤسسة جودة البرمجيات التبارية  
Microcenter Saudi Arabia

Follow us:  MicroCenter-Group

 MicroCenterG

 microcenter-group